



DAVID M. KNUFF

Senior Director

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Function and Specialization

U.S. Sales and Use Tax

Professional Associations

- IPT (Institute for Professionals in Taxation)

Education, Licenses & Certifications

- B.S. University of Akron
- Certified Member of the Institute (CMI) of the Institute for Professionals in Taxation

Background

David is a Senior Director in the U.S. Sales and Use Tax practice in RSM's Cleveland, Ohio office. He has over 29 years of tax experience. Prior to joining RSM, David spent over 27 with three Big 4 accounting firms and a large state and local tax firm where he was their subject matter expert in sales and use taxes for several states. He has extensive experience in Michigan, Indiana, Ohio, Kentucky, Maryland, Michigan, and Virginia.

Professional and Industry Experience

David's experience includes:

- Advising companies in a variety of industries including airlines, amusement and entertainment, auto, banking and financial services, healthcare, hospitality, insurance, manufacturing, oil and gas, pharmaceutical, retail and distribution, transportation, waste disposal and recycling, and various other service industries
- Providing services in the areas of sales and use taxation including administrative appeals, amnesty, audit defense, managed compliance agreements/simplified use tax reporting, nexus studies, reverse audits, sampling analysis, taxability studies, voluntary disclosures
- Assisting clients in the design and development of company-wide policies and procedures to ensure compliance with sales and use tax laws
- Representing numerous clients before the Indiana, Ohio, Maryland, Michigan, and Kentucky taxing authorities in both audits and administrative appeals
- Assisting multistate companies with analyzing state tax considerations and impacts related to business restructuring projects and intercompany transactions

Technical Skills

- Multistate sales and use tax

Publications and Speaking Engagements

- Training Manuals
- Numerous Tax Technical Client Training Sessions